

Message Text

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E.O. 11652: N/A

TAGS: BBSR, PA

SUBJECT: WTDR - ANTEBI E HIJOS

REF: USDOC 11837

1. ADDRESS: CASILLA POSTAL 1448; CALLE TENIENTE FARINA 1068, ASUNCION, PARAGUAY. CABLE: ANTEBI. TELEX: 257PY AMERITEX ASN. PHONE: 20863. OFFICER: MR. ALBERTO H. ANTEBI, OWNER-MANAGER.

2. SMALL SIZE FIRM ESTABLISHED 1924. EMPLOYS THREE OF WHICH ONE IS IN SALES. ACTS AS BUYING AGENT, IMPORTER AND, OCCASIONALLY AS WHOLESALE AND RETAILER.

3. FINANCIAL REFERENCES: FIRST NATIONAL CITY BANK, CASILLA POSTAL 1174, ASUNCION, PARAGUAY. COMMERCIAL REFERENCES: A.B. DICK COMPANY, 5700 W. TOUHY AVENUE, DEPARTMENT TR64, CHICAGO IL 60648; CONTINENTAL MOSS GORDIN GIN COMPANY, PRATTVILLE, AL 36067.

3. NO FOREIGN FIRMS REPRESENTED.

5. THE FIRM OPERATES FROM AMPLE AND MODERN STREET-LEVEL PREMISES OWNED BY ALBERTO H. ANTEBI. MR. ANTEBI AND HIS FATHER, ANTONIO ANTEBI (DECEASED) FOUNDED SUBJECT FIRM AS A PARTNERSHIP. ANTEBI SUPERVISES SUBJECT FIRMS
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OPERATIONS AND, ALSO THOSE OF COMMERCIAL E INMOBILIARIA

PARAGUAYO ARGENTINA S.A. (CIPASA), ONE OF THE LARGEST CATTLE OPERATIONS IN PARAGUAY, AND AMERICA TEXTIL S.A., A LARGE TEXTILE MILL. THE THREE COMPANIES ARE WHOLLY OWNED BY ANTEBI EVEN THOUGH THE LATTER IS MANAGED BY HIS SON ROBERT L. ANTEBI. ANOTHER SON, LUIS A. ANTEBI, OPERATES COMERCIAL LUIS A. ANTEBI, WHICH ACTS AS FOREIGN MANUFACTURERS AGENT, AND IS BACKED BY ANTEBI, SR. THE SUBJECT FIRM, ONCE A LEADER IN THE TEXTILE IMPORT FIELD, WAS PRACTICALLY INACTIVE FOR A NUMBER OF YEARS WHILE ALBERTO H. WAS BUILDING UP HIS CATTLE AND TEXTILE MILL BUSINESS. THE FIRM HAS BEEN FOR SEVERAL YEARS "IN LIQUIDATION" (WHICH IS A LOCAL WAY OF AVOIDING PAYMENT OF TAXES), PENDING A DELAYED REORGANIZATION INTO A FAMILY-TYPE CORPORATION OR A PARTNERSHIP BETWEEN FATHER AND SONS. THUS, NO FINANCIAL STATEMENTS HAVE BEEN ISSUED DURING THESE YEARS EVEN THOUGH IT IS KNOWN THAT THE FIRM HAS BEEN PRIMARILY ACTIVE AS A BUYING AGENT FOR CIPASA AND AMERICA TEXTIL AND, OCCASIONALLY, IMPORTING AND WHOLESALING SOME SHIPMENTS OF CONSTRUCTION MATERIALS AND MISCELLANEOUS GOODS. THE FIRM OPERATES FROM THE SAME BUILDING WHERE CIPASA AND AMERICA TEXTIL ADMINISTRATION DEPARTMENTS ARE ALSO LOCATED. THE ANTEBIS HAVE A GOOD CREDIT RECORD WITH LOCAL BANKS AND BENEFIT FROM MANY YEARS OF BUSINESS EXPERIENCE. IF ANTEBI E HIJOS INDICATES ITS WILLINGNESS TO REPRESENT A U.S. MANUFACTURER IT IS SUGGESTED THAT A TRIAL PERIOD BE ESTABLISHED, AFTER WHICH BOTH PARTIES CAN DECIDE ON THE SUITABILITY OF A CONTINUOUS RELATIONSHIP.

6. SEPTEMBER 1975.
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